

# Healthcare manufacturing company gains access to real-time data and enables mobile workforce

## SITUATION OVERVIEW

With products and services sold in 120+ countries worldwide, this organization was struggling with process inefficiencies across locations. Many of these locations were isolated, so demand planning and forecasting had long lead times to get raw materials.

The organization also had a lack of data integration and business intelligence.

Ultimately, it was unable to scale its people, processes, and systems for growth and needed a new business and technology infrastructure.



## OUR APPROACH

- Defined and documented process and system requirements
- Researched appropriate ERP solutions
- Developed evaluation criteria
- Led demonstrations and evaluations for Tier I solution
- Developed business case
- Built implementation timeline with partners
- Oversaw contract negotiations
- Developed and led change management and training strategies



## THE OUTCOME

- Strategy and process alignment across business
- Improved decision making through real-time data and global visibility, consistency of master data management, and improved reporting
- Improved process efficiencies through better-defined workflows, enabling a mobile workforce and improved automation
- Improved manufacturing standardization, cost accounting, finance structure and forecast, and demand planning
- Employee engagement, communications, and training needs met